

Dell Client Solutions for Schools & Education

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AGENDA

Why Dell?

Dell Branding changes

Dell Portfolio for Education



WHY DELL?

- Largest Tier 1 vendor product portfolio
- Durability
- Best Logistics
 - Factories in China and Poland
 - Logistics Hub in Poland
- Competitive Pricing
- Strong in Crisis
 - Best delivery times during Covid-19



Dell Support for commercial PCs



BASE WARRANTY

Open 8-17 on business days
On-Site when certified technician is required

PROSUPPORT

Open 24/7
Always on-site

PROSUPPORT PLUS

Open 24/7
Always on-site
KYHD
Accidental damage protection

Portfolio

Dell Technologies PCs



Dell Client Portfolio

Dell Technologies PCs

BRAND

EOL 2024 portfolio

Dell Technologies PCs

XPS

Precision



A L I E N W A R E

Latitude

OptiPlex

Inspiron

G-Series

Vostro

2025 portfolio

Dell Technologies branding transition

XPS

Vostro

Inspiron

Latitude

Precision

Dell

Dell Pro

Dell Pro Max

Portfolio

Dell Technologies business PCs

Dell



Designed for play and home

Premium



Plus



Base



Dell Pro



Designed for professional-grade productivity

Premium



Plus



Base



Essential



Dell Pro Max



Designed for maximum performance

Premium



Plus



Base



SNEAK PEEK TO 2026

🌟 2026 New Portfolio

- New laptops and workstations become available through the year.

Brand 1.5 – TBA!



Business laptops

- Dell Pro Essential
- Dell Pro 3
- Dell Pro 5
- Dell Pro 7
- Dell Pro Premium

Education laptops

- Dell Pro Education

XPS

- XPS 14/16

Mobile workstations

- Dell Pro Precision 5
- Dell Pro Precision 7

Workstations

- Dell Pro Precision 7 T1
- Dell Pro Precision 9 T2
- Dell Pro Precision 9 T4
- Dell Pro Precision 9 T6



2025 portfolio

Dell Pro laptops



Dell Pro 14/16

Dell Pro 14 (PC14250)
Dell Pro 16 (PC16250)

Essential business laptop. Excellent reliability and pricing for school use.



Dell Pro 13/14/16 Plus

Dell Pro 13 Plus (PB13250)
Dell Pro 14 Plus (PB14250)
Dell Pro 16 Plus (PB16250)

Reliable, scalable, secure and sustainable.



Dell Pro 13/14 Premium

Dell Pro 13 Premium (PA13250)
Dell Pro 14 Premium (PA14250)

Premium experience. Light weight and quiet.



Reliable, scalable, secure and sustainable.

Dell Pro Plus



Dell Pro Plus

13", 14", 16" laptop

13", 14" 2in1

Reliable, scalable, secure and sustainable

Copilot+

40+ TOPS

AI PC

10+ TOPS

Main features

- FHD+ or QHD+ 16:10 with touch and 2in1 options
- Intel and AMD CPUs up to Copilot+
- Up to 64GB DDR5
- Up to 2TB SSD
- Wi-Fi 7, 4G- and 5G LTE options
- FHD HDR or 5MP HD + Intelligent IR web cam options

Chassis features

- Aluminum coated lid
- Optional E-Privacy (available for 14" CTO)

- 2 x Thunderbolt 4
- 2 x USB-A
- 1 x HDMI 2.1
- 1 x RJ45 (not available with Lunar Lake processors)
- Optional Smart card reader and fingerprint reader

- Weight starting from
 - 13" 1.23 kg
 - 14" 1.40 kg
 - 16" 1.84 kg

Most versatile Dell business laptop



Professional feel

New aluminum coated lid



Most scalable

2x SoDIMM DDR5 slots

LTE option

Smart card reader option

Extensive ports including RJ45



Various display options

Up to 400nit QHD+ touch

2in1 option in 13,3"

Safe screen option in 14"



Essential business laptop

Dell Pro





Dell Pro

14" & 16" business laptop

Main features

- 16:10 FHD+ display, optional touch
- Intel and AMD CPU options up to AI PC
- Up to 64GB DDR5
- Up to 2TB SSD
- Wi-Fi 6, Bluetooth 5.3
- HD, FHD, FHD+IR web cam options

Chassis features

- Platinum silver or magnetite clamshell
- 1 x Thunderbolt 4
- 2 x USB-C
- 2 x USB-A
- 1 x HDMI 2.0
- 1 x 3,5mm
- 1 x RJ45 (1Gb)
- Optional Fingerprint reader
- Optional Smart Card Reader (Platinum Silver only)
- Weight starting from
 - 14" 1.36 kg
 - 16" 1.92 kg

AI PC

10+ TOPS

No AI

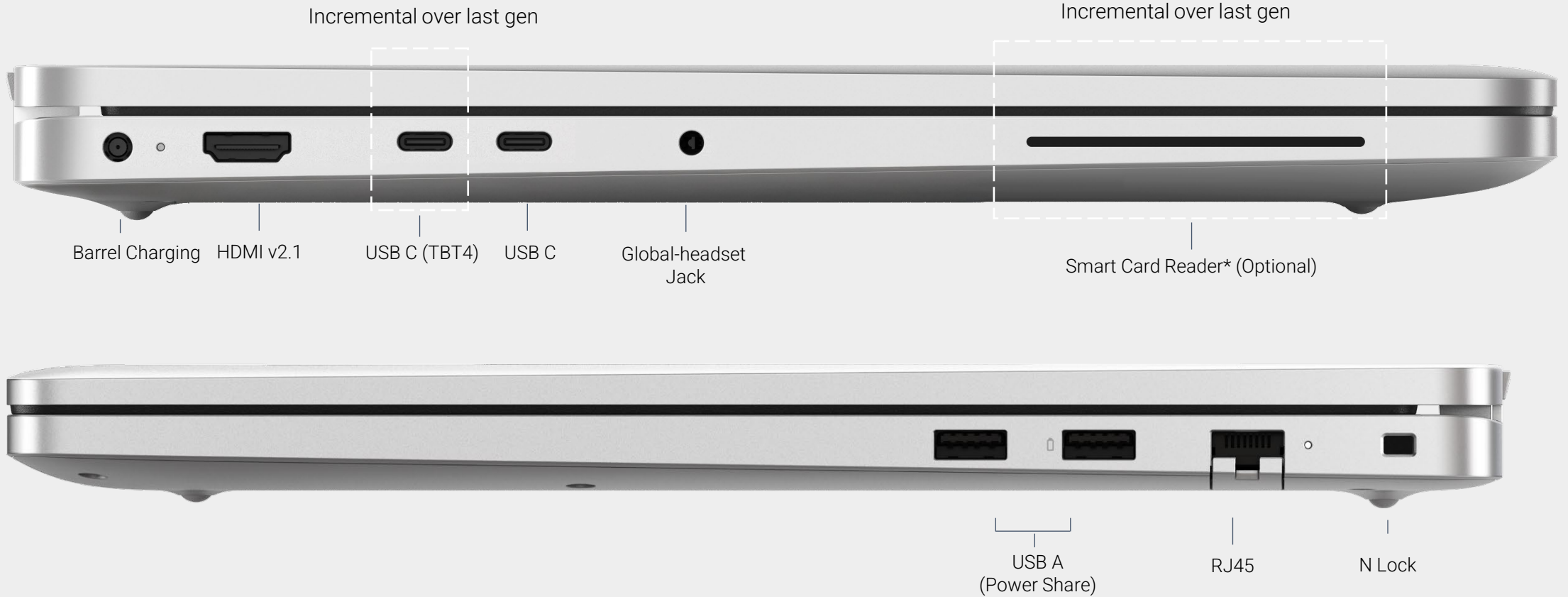
No NPU

Dual Color & Finish



Material	PC+ABS	PC+ABS
Finish	Textured	Metallic (Painted)
Color	Magnetite	Platinum Silver
CPU	Intel RPL, RPL-R (no vPro option) AMD HWK1 and HWK2	Intel ARL (w/ vPro option) AMD KRK
Feature	Camera: HD, FHD, FHD+IR	Camera: FHD & FHD + IR, Smart Card Reader w/ CV3+*

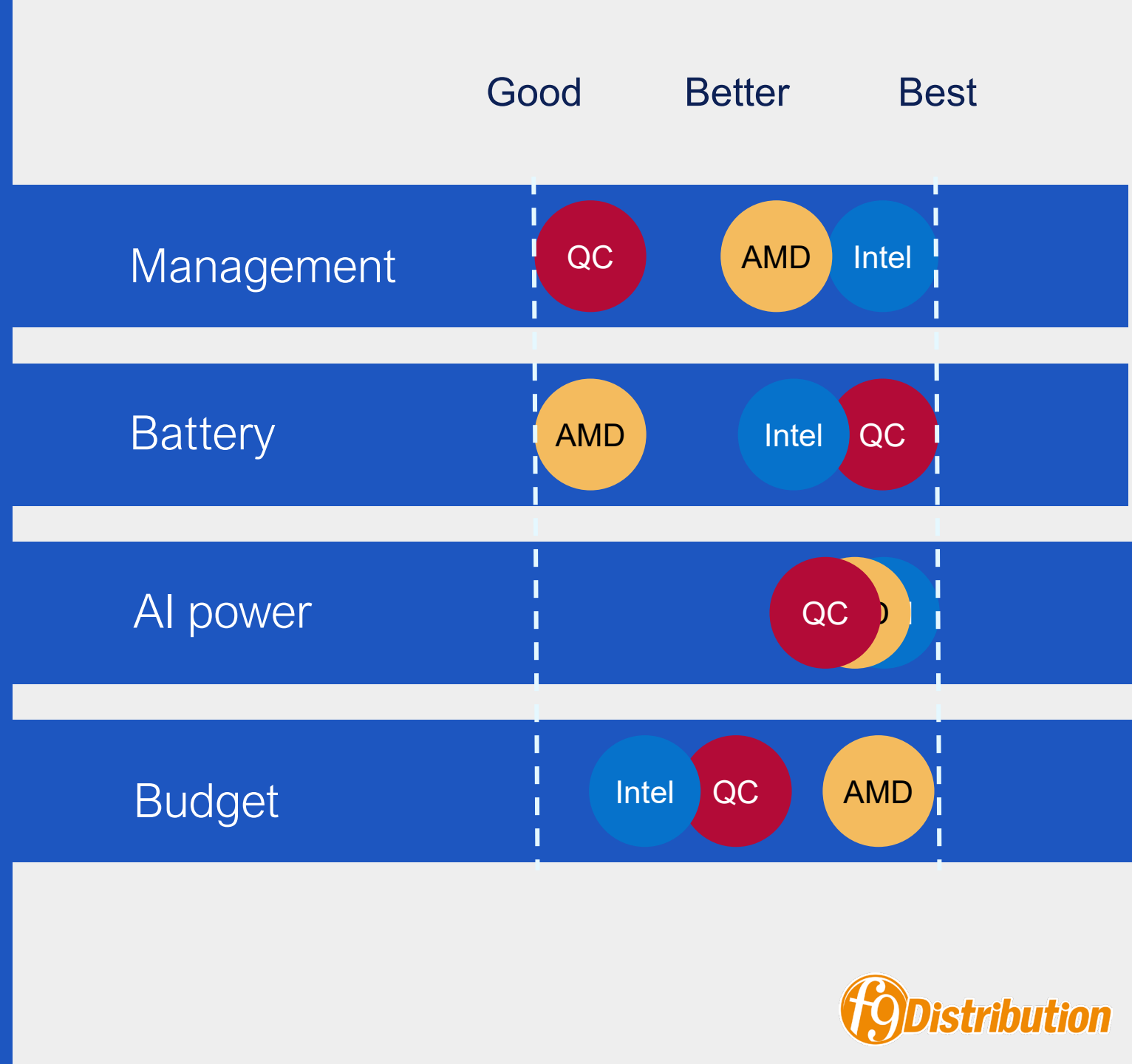
Ports



Dell Pro laptops with Smart Card reader + Estonian KB available as of 31st March 2026!

Which silicon vendor is right for me?

Select based on what is the most important for end user!



A photograph of two students in a science laboratory. In the foreground, a young man with light brown hair is looking intently at a white digital microscope. He is adjusting a knob on the base of the microscope. To his right, a black Dell laptop is open on the desk, displaying a close-up image of a green leaf. In the background, another student with dark hair is also working with a microscope. The scene is brightly lit, suggesting a classroom or lab environment.

Built to empower education.

Dell Pro Education

DELL Technologies
AUTHORIZED DISTRIBUTOR

f9 Distribution

Dell Pro Education 14

14" laptop

Built for the Classroom.

Main features

- FHD+ 16:10 400 nit display
- Affordable Intel N-Series processors
- 8 GB LPDDR5x
- Up to 256 GB SSD
- 3-cell, 55 Wh, Lithium Ion Battery
- Wi-Fi 6E and Bluetooth

Chassis features

- Military-grade tested, endures knocks and drops
- Smart Card reader not available

- 2 x USB-C
- 1 x USB-A
- 1x Universal audio jack

- Weight starting from 1.79 kg



2025 portfolio

Dell Pro Desktops



Dell Pro Micro
Dell Pro Micro Plus

Small and reliable

Dell Pro Slim
Dell Pro Slim Plus

Add more cards and ports

All in One
All in One Plus

Save desk space

Dell Pro Tower
Dell Pro Tower Plus

Best scalability

Ecosystem



AIO Stand

MFS22



Dual VESA mount

For installing between display and stand



VESA mount

For Wall and underdesk installations

Optional Modules

New Design

Eliminates cables

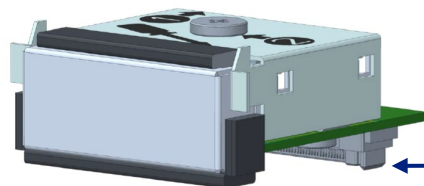
Assembles easily by hand

Ensures reliable mating force

Meets diverse application needs

Available on Tower, Slim, and Micro

Universal design supporting Dell Pro DT and Pro Max DT



New Design, via 70-pin connector*

*Legacy serial module is continued to be supported via cable.

Option Module		Tower Plus	Slim Plus	Micro Plus	Tower	Slim	Micro	Delivery
TBT4 (40 Gbps) + USB-C 3.2 Gen 2 (10 Gbps, data)		✓ (no power input)	✓ (no power input)	✓ (no power input)	✗	✗	✗	FI: Factory Installed CK: Cus Kit
USB-C with DisplayPort Alt Mode		✓ (no power input)	✓ (no power input)	✓ (no power input)	✓ (no power input)	✓ (no power input)	✓ (100W power input)	
HDMI 2.1		✓	✓	✓	✓	✓	✓	
DisplayPort 2.1		✓	✓	✓	✓	✓	✓	
5GbE LAN NIC		✓	✓	✓	✗	✗	✗	FI & CK on Tower & Micro (Intel)
2x USB-A 3.2 Gen 2 (10 Gbps)		✓	✓	✓	✓	✓	✓	FI only on Slim (Intel) & All AMD
VGA		✓	✓	✓	✓	✓	✓	
Serial Port (*Legacy) (via connector)		✓ (*Legacy)	✓ (*Legacy)	✓ (via connector)	✓ (*Legacy)	✓ (*Legacy)	✓ (via connector)	
PS/2 Serial Port		✗	✗	✓	✗	✗	✓	
5GbE Optical Fiber (Peer to Peer)* (offline only)		✓	✓	✓	✗	✗	✓	

*Note: Supports up to 5Gbps connectivity via peer-to-peer transmission. Actual speed via network depends on equipment compatibility, requiring both transceiver and switch at the same maximum speed..

Dell Pro AIO

All in One / All in One Plus



Main features

- 24" Touch and non-touch options, up to 100hz
- Low Blue Light certified
- Intel CPU options up to 65W
- Up to 64GB DDR5
- Up to 2TB SSD
- FHD or 5MP integrated web cam
- Optional Wi-Fi / Bluetooth

Chassis features

AIO

35W model

- 5 x USB-A
- 1 x USB-C
- 1 x DisplayPort 1.4a
- 1 x RJ-45 Ethernet
- 1 x SD 4.0 card slot
- 1 x Global headset jack

65W model

- +1 x USB-A
- +1 x USB-C
- +1 x HDMI-in 1.4
- +1 x HDMI-out 2.1

AIO Plus

65W model

- 6 x USB-A
- 2 x USB-C
- 1 x DisplayPort 1.4a
- 1 x HDMI-in 1.4
- 1 x HDMI-out 2.1
- 1 x RJ-45 Ethernet
- 1 x SD 4.0 card slot
- 1 x Global headset jack

2025 portfolio

Dell Technologies displays

Dell



Consumer

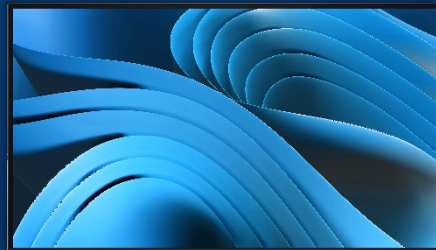
Plus



Base



Dell Pro



Commercial
Ideal for work

Plus



Base



Ultrasharp



Commercial
Best panels

Premier Color



Base



Alienware



Consumer
High-end gaming

Base



Why Dell Displays?



The world's #1
monitor company*

For the ultimate in resolutions & color performance, plus industry's best Exchange Service and warranty



Best in Eye Comfort

Lead the industry with the highest TUV 5-star eye comfort certification, enhancing workplace well-being.



Seamless Experience

Designed & tested for a seamless user experience with Dell systems.



Easy Management

End-to-end solutions including industry's most comprehensive peripheral management solution that customizes and manages the entire Dell PC ecosystem.



Reliability

Dell monitors offer a reliability rate of 99.6% uptime¹ and backed by industry's best 3-year Advanced Exchange Service and Premium Panel Exchange warranty.



Designed for AI

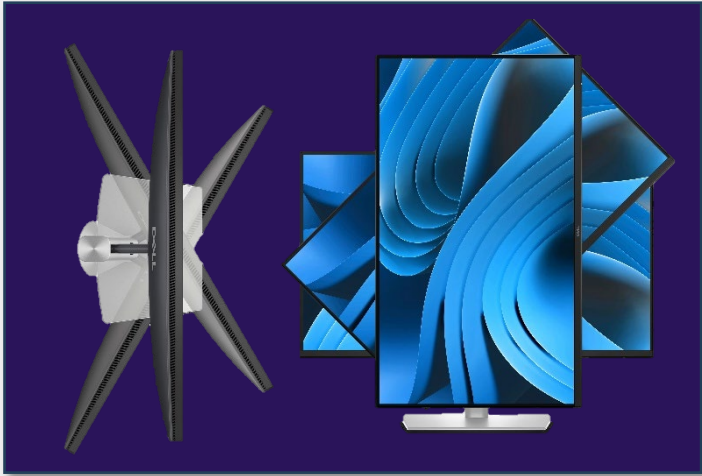
Extensive portfolio designed to enhance AI PC experience and boost productivity - larger displays, higher resolutions and future proof connectivity.



Sustainability

Widest portfolio of EPEAT Climate certified monitors, and use of recycled and renewable materials, both in the product and packaging.

General features



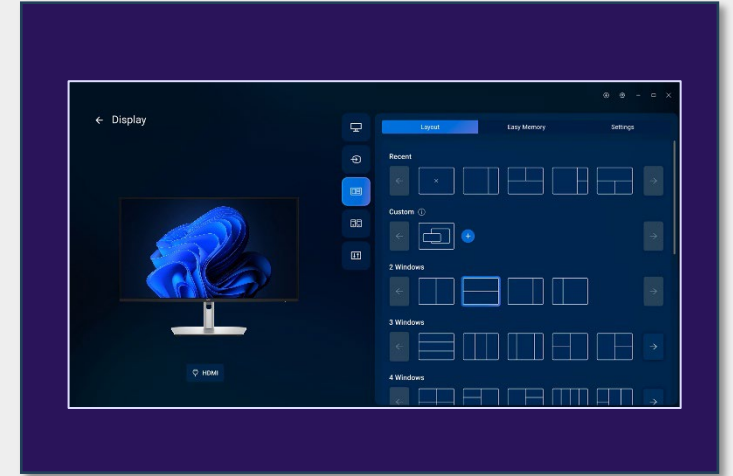
Ergonomics

Work in comfort and adjust as you like:
Tilt, swivel, pivot, height



Panel options

OLED	True black, infinite color
IPS black	Deeper black vs. IPS
IPS	Superior color accuracy, viewing angles, ideal for work
VA	High contrast, deep black
TN	Fast response, budget friendly



Advanced features

ComfortView Plus
Dell Display and Peripheral Manager
Docking options /w daisy chain

THANK YOU!



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